



TAILWIND FOR WIND ENERGY



LOGISTICS IS MUCH MORE

Everyone understands the concept of logistics. Everyone in a different way.

Logistics is far more than shipments on water, land or in the air. The great complexity of the products, processes and information involved makes logistics a sophisticated discipline.

Intelligent logistics is both reduction of complexity and maximization of the performance of logistics chains.

On the basis of individual concepts, a refined process design and stable networking, we shape and manage a wide variety of services all over the globe. We create flexible, high-performance systems that efficiently ensure worldwide flows of information and materials.

Logistics is our core competence.

“Take what is useful, discard what is useless and add what is essentially your own.”

Bruce Lee

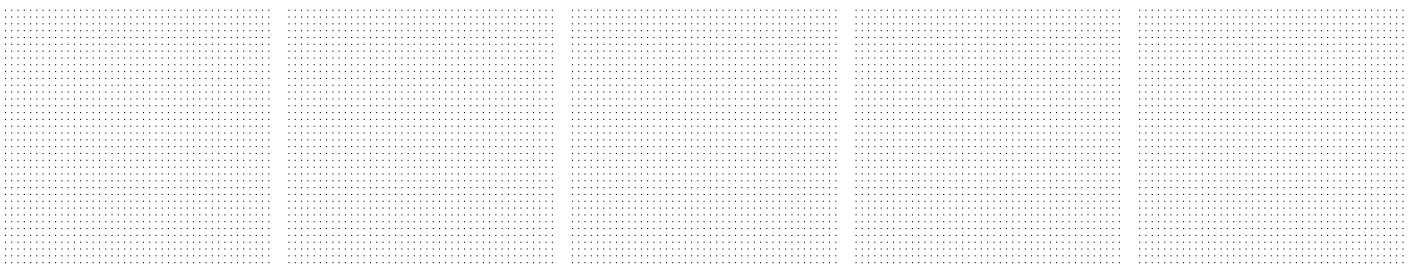


JUMPING IN AT THE DEEP END

A large portion of our energy future lies on the water. The answer to the question as to how and when the great potential of offshore wind energy can be exploited remains vague, however.

One thing for certain is that the costs for generating offshore wind energy will have to be significantly reduced in order to become competitive in the near future. This is only possible by means of modern industrial production methods and comprehensive logistics processes.

Actively shaping this industrialization process is a challenge that requires a specialized logistics partner who actively develops processes and combines quality with cost management.



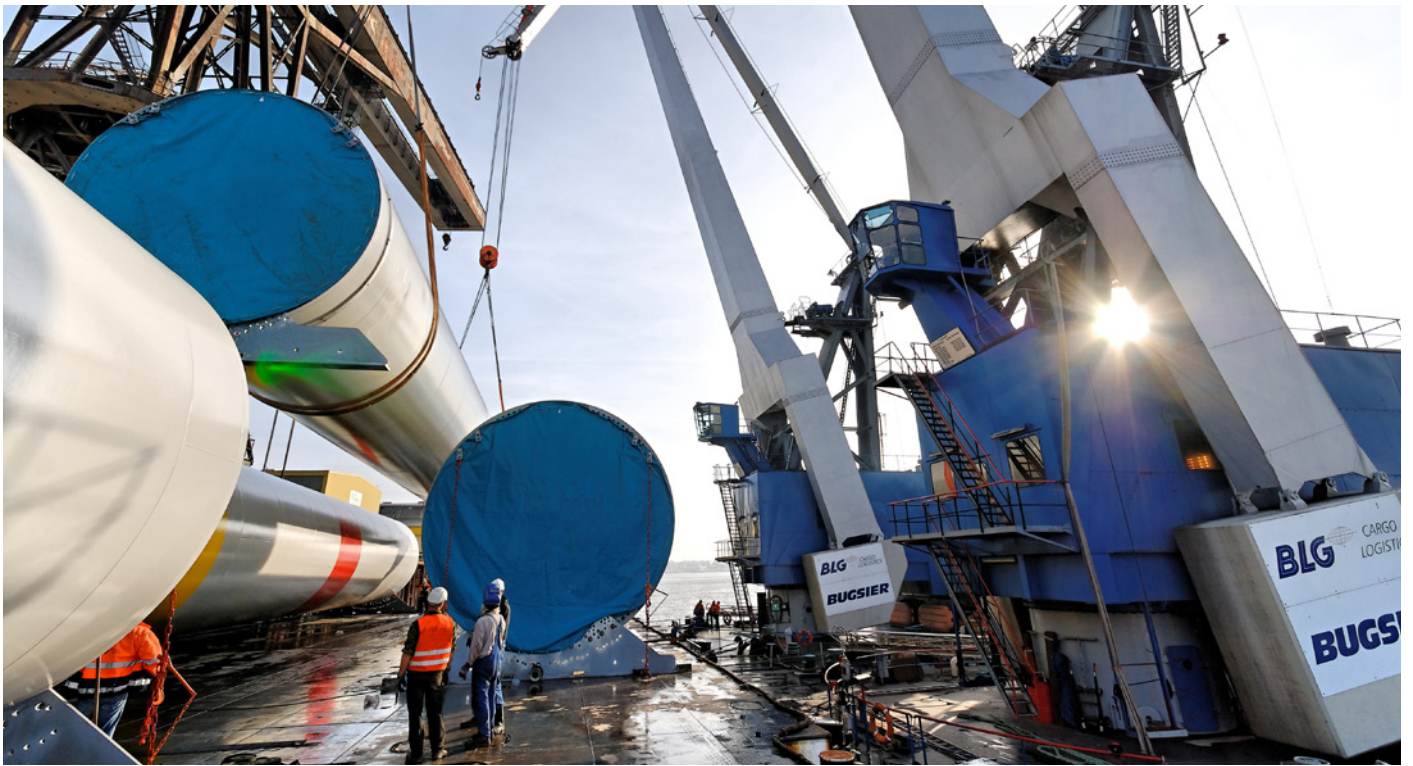
STORMY TIMES ...

The challenge involves dynamic development of wind energy, transporting and handling bigger and heavier components as well as storage right on water deep enough for seagoing vessels.

Standardization of logistics processes is the basic prerequisite for industrialization of production, increases the efficiency of the supply chain and considerably reduces logistics costs.

We develop holistic logistics concepts for your benefit: providing the foundation for efficient supply chain management.





... MEAN A LOT OF WIND!

As a port operator, we have seaport terminals with storage and cargo handling capacity for direct access to the North Sea.

We combine our competence in industrial and production logistics with decades of experience in cargo handling in seaports. We are your reliable partner when it comes to taking care of operational aspects.

A smooth flow of information and materials as well as well functioning interface management for the entire logistics chain of components, including assembly, installation and service, are decisive for successful project implementation.

Our logistics concept ensures reliability, quality and efficiency in your value chain and contributes considerably to risk mitigation.

“When the wind of change blows,
some build walls, others build windmills.”

from China

TODAY A LIGHT BREEZE

The modular structure of our individual logistics components is geared to the requirements of your value chain.

Our range of services encompasses transportation and cargo handling as well as storage of wind turbine components, in particular foundation structures, turbines, tower segments and rotor blades.

Complementary services, such as development of seaworthy packaging and load carriers, preservation of components for maritime transport, careful cargo handling by means of state-of-the-art technology, secure stowage on board and assembly assistance, round off the performance profile.

Our logistics and IT experts develop together with you transparent process chains extending from the suppliers to the production plant and all the way to the site of installation. For you this means: speed and risk minimization.

We understand the complexity of your services.



Management of the entire supply chain

★ Production supply and disposal

Supply (just in time) and disposal for areas upstream and downstream of production, including load carrier management

★ On-site logistics

Management of the logistics processes in the plant, including supply and disposal for the production areas

★ Storage and cargo handling

Operation of seaports as outgoing goods zone for components needed for installation, including maintenance and modification of components

★ Warehousing for production and maintenance

Logistics centers for production and assembly plants, import and export as well as spare parts supply

★ Shipments and transport organization

Freight forwarding services via road / rail / ship / air



WE THINK ONE “WIND FORCE” AHEAD

Suppliers, manufacturers, assembly, ports, information and all transportation services have to be woven into a logistics network that avoids future bottlenecks.

Holistic logistics concepts can make a significant contribution to producing electricity with wind turbines at competitive costs.

In the ideal case a base port for offshore facilities is the center for the entire chain of logistics.

“We don’t remain good if we don’t
always strive to become better.”

Gottfried Keller



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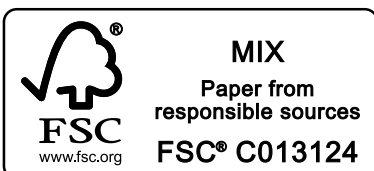
“Time works in favor of windmills.”

Heinz Riesenhuber

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